

S J A I N

WHITEPAPERS

Whitepaper: Workplace Performance

Building Businesses. Empowering Growth. An enterprise consulting group across technology, workspaces and governance.

THESIS

Workspace is an operating decision with measurable output: cost per seat, utilisation, retention and the speed of collaboration.

WHAT THE EVIDENCE SUPPORTS

- Utilisation data should precede any square-footage decision.
- Acoustic and lighting quality correlate more strongly with satisfaction than amenity spend.
- Energy performance is set in the brief, not recovered in retrofit.

A MEASUREMENT FRAMEWORK

Cost per seat, occupancy by zone and hour, meeting demand versus supply, employee experience index, and energy intensity per square metre.

IMPLEMENTATION

Instrument the current estate for one quarter before committing capital to the next one.